



# PAN

## Pennsylvania Association of Numismatists

### PANeNEWS

OCT 2016 VOL. V ISSUE 2

1985 Lincoln Way Suite 23 #225  
White Oak PA 15131

### PAN CONVENTION - IT'S SHOWTIME!



We are now days away from our October 27 - 29 PAN Fall Coin Show and Convention. This issue will focus on the highlights. Retired U.S. Mint 12<sup>th</sup> Chief Engraver John Mercanti will be visiting us again. He will be on the show floor on Friday Oct. 28<sup>th</sup> to sign autographs and sign copies of his popular book, *American Silver Eagles - A Guide to the U.S. Bullion Coin Program*. This year is the 30<sup>th</sup> anniversary of the American Silver Eagle coin that features John's Eagle design on the reverse. You won't want to miss this opportunity to get a selfie and an autograph. John will also be the guest speaker at our Friday evening banquet to be held at the beautiful LeMont restaurant.

A 501 (c)(4) non-profit organization dedicated to promoting the hobby of coin collecting through education.

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Carnegie  
Hero Medal  
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PAN Auction  
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PAN Banquet

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## FALL COIN CONVENTION Oct 27 - 29 Monroeville Convention Center

Lecture Series, PAN Auctions, PANKidZone, Banquet, Exhibits, and More

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*You're Invited*  
to the  
PENNSYLVANIA ASSOCIATION OF NUMISMATISTS  
*Annual Banquet*

To be held: Friday, October 28, 2016  
At the: LeMont Restaurant  
1114 Grandview Avenue ~ Atop Mt. Washington

Reception: 6:30 pm  
Dinner: 7:15 pm  
Entertainment: Washington Jazz Orchestra  
Cost: \$50 per person

Please RSVP to: Susan at [castletowerapt@verizon.net](mailto:castletowerapt@verizon.net)  
or Thomas Uram 412-418-0783

*Family and guests welcome!*

We will have a shuttle from the Doubletree in Monroeville that will depart at 6:16 pm. If you need to use the shuttle, please let us know.

Our featured speaker is John Mercanti,  
retired 12th Chief Engraver of the U.S. Mint.  
Dealer of the Year is awarded to Alan Stullenbarger.

Please send checks to: PAN  
75 East Maiden Street • Suite 208 • Washington PA 15301

**PAN Banquet** - There is still time to attend. We are encouraging local coin clubs to invite enough club members to have their own club table at this fine event. Some of the clubs have done so.

Retired U.S. Mint 12<sup>th</sup> Chief Engraver John Mercanti will be our guest speaker. He has always presented wonderful topics in the past at our conventions. This time his focus will be some of the inside stories of his many years at the U.S. Mint culminating with the honor of his personal involvement in the creation of the American Silver Eagle Coin. The 30<sup>th</sup> anniversary of this significant coin is the theme of our 2016 Coin Show.

PAN is also delighted to present at the banquet our Dealer of the Year Award to Alan Stullenbarger. Alan is the founder of CoinZip.com and has taken a very active role in supporting PAN for the last few years. He has promoted PAN on his coin information website. He is the creator and facilitator of our PAN Auctions that has steadily increased in popularity. His website skills have been incorporated in our own PAN website. We are proud to have him as part of our PAN family.

The beautiful LeMont restaurant on Pittsburgh's Mount Washington has plenty of room for us. The city view is spectacular. There is valet parking or a very large open lot across the street.

The service and cuisine are exquisite. Menu choices include Fillet Mignon, Salmon, Crab Cakes, and Chicken Bruschetta.

Cash Bar



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**Numismatic Authors Will Share Their Knowledge at the 2016 PAN Show** (Atlanta, Georgia - media release from Dennis Tucker) — Four award-winning numismatic authors will appear as guest speakers at the Pennsylvania Association of Numismatists Fall Coin Show, Thursday through Saturday, October 27–29, 2016. Clifford Mishler, Douglas Mudd, and Dennis Tucker are featured in the PAN Lecture Series, a free program starting Friday at 1:00 p.m. In addition, John Mercanti will speak at a dinner Friday evening. The show will be held at the Monroeville Convention Center outside Pittsburgh.

**John Mercanti**, retired chief engraver of the United States Mint, is the author of *American Silver Eagles: A Guide to the U.S. Bullion Coin Program*, recently released in its third edition to celebrate the 30th anniversary of American bullion coinage. In addition to dozens of other coins and medals, Mercanti designed the reverse of the American Silver Eagle. He will be on the bourse Friday, October 28, to autograph copies of his book. He will also be the featured speaker at the PAN banquet Friday evening at the LeMont Restaurant, a Five-Diamond venue overlooking Pittsburgh's skyline.



Lecture Series speaker **Clifford Mishler** is the retired CEO of Krause Publications, a leading publishing firm in antiques and collectibles. He has written and edited numerous standard references and other books during his long professional career. His most recent book for Whitman Publishing is *Coins: Questions & Answers*, now in its fifth edition. Mishler will discuss "Numismatic Publishing: Past, Present, and Prognostication."

Speaker **Dennis Tucker** has been the publisher at Whitman Publishing since 2004. He serves as the numismatic specialist of the U.S. Treasury's eleven-member Citizens Coinage Advisory Committee. Tucker is the author of the best-selling *American Gold and Silver: U.S. Mint Collector and Investor Coins and Medals, Bicentennial to Date*. He will speak on "Hidden Profits in Modern U.S. Mint Silver and Gold Medals."



Speaker **Douglas Mudd**, curator and museum director of the American Numismatic Association's Edward C. Rochette Money Museum in Colorado Springs, served as manager of the Smithsonian's National Numismatic Collection from 1991 to 2004. He is a published author, most recently of *All the Money in the World*. Mudd will discuss "The Olympic Games: History and Numismatics."

In the show's competitive collector exhibit area, PAN president Tom Uram's award-winning five-case exhibit of American Silver Eagles will be on display.

# PAN FALL COIN SHOW SCHEDULE

## Thursday, Oct 27th

- 12:00pm - Bourse Floor Open to Public
- 12:00pm - 6:00pm **PANAuction Lot Viewing**
- 6:00pm - Bourse Floor Closes

## Friday, Oct 28th

- 10:00am - Bourse Floor Open to Public
- 10:00am - 6:00pm - **PANAuction Lot Viewing**
- 12:00pm - **U.S. Mint Chief Engraver John Mercanti**  
**Book Signing, Meet & Greet, Autographs**  
*(designer of the American Silver Eagle Coin reverse)*

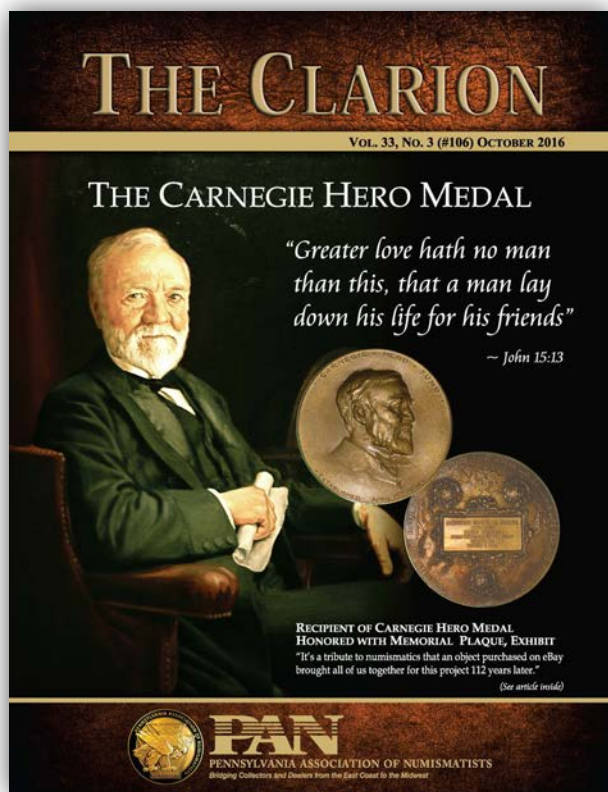
### PAN Lecture Series

- 1:00pm - **Mr. Cliff Mishler**, "Numismatic Publishing; Past, Present and Prognostication"
- 2:00pm - **Mr. Dennis Tucker**, "Hidden Profits in Modern U.S. Mint Silver and Gold Medals"
- 3:00pm - **Mr. Douglas Mudd**, The Olympic Games; History and Numismatics"
- 4:00pm - **Mr. Pat McBride** "Rare Coin Basics"
- 5:00pm - PANAuction Bidding Ends
- 6:00pm - Bourse Floor Closes
- 7:30pm - **PAN Banquet**  
LeMont Restaurant, Mt. Washington
- 8:30pm - Awards Presentation - PAN Banquet

## Saturday, Oct 29th

- 10:00am - Bourse Floor Open to Public
- 10:00am - 12:00pm - PA Area Token Collectors, PATCO
- 10:00am - 3:00pm - **PANAuction Lot Pick-up**
- 11:00am - **PAN Lecture** "Rare Coin Basics"
- 1:30pm - PANKidZone Registration
- 2:35pm - PANKidZone Auction
- 5:00pm - Bourse Floor Closes

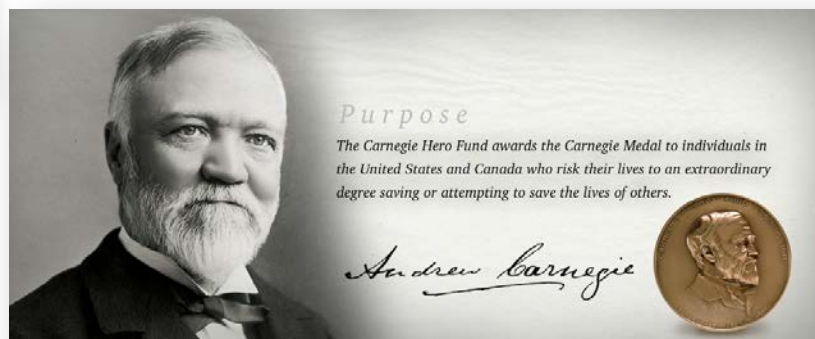




**The Clarion – Fall issue mailed** Our journal was mailed out to all PAN Regular Members last week. It is 60 pages with the feature article about the Carnegie Hero Medal. PAN member Matt Campbell was fortunate to purchase a very early silver version of this beautiful award on Ebay. The medal was sent to NGC to be graded and it is the only silver one that they have ever received. The reverse was inscribed with the name Ivah Coles.

Matt did some research with the help of the Carnegie Hero Commission and uncovered the story behind the award recipient. This rare silver Carnegie Hero Medal will be on display at the PAN show. The complete story of the medal discovery, Ivah Coles, and the recognition ceremony that took place in a small town in Macoupin County, IL is a seven-page article in this issue of the Clarion. Join PAN to receive a copy.

Read more, <http://www.carnegiehero.org/>



**NGC grades medal**, Read more:

<https://www.ngccoin.com/news/article/5485/Carnegie-Hero-Medal/>





## 2017 PAN DUES - You can help us keep our costs down

One of the best ways that you can help PAN save costs is to send us your dues before we mail notices in January. This will help us with the printing, envelopes, and postage expenses that we incur. It adds up quickly at .55 to .60 per member.

This past year broke our membership record again with 633 members for 2016. You can mail us a check or money order payable to PAN or you can save postage by going to the PAN website [www.pancoins.org](http://www.pancoins.org) Just

### Membership Levels:

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Associate \$5  
Junior \$5  
Life \$200

click the *membership tab* then *join PAN button*. We'll know it is your renewal by your name and address. You can also leave us a message in the *notes window*. This is a handy feature if there is a change of address or a gift membership for someone else. Start 2017 off right with an upgrade to Life Member, \$200. Thanks for your support.

### Mail to:

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75 East Maiden St  
Suite 208  
Washington, PA

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FACEBOOK LIKES	577	1,021	1,347	1,620	1,877	2,257	2,386
TWITTER FOLLOWERS	695	1,064	1,240	1,541	1,641	1,874	1,989
PANeNEWS SUBSCRIBERS	756	898	989	1,089	1,120	1,317	1,340
PAN MEMBERSHIP	607	573	591	549	595	619	633
MAILING LIST	2,674	2,946	3,237	3,396	3,506	3,461	3,568
SHOW ATTENDANCE	1,399	1,291	1,297	1,089	1,138	1,084	we'll see



## 1/10<sup>th</sup> oz American Gold Coin drawing at the PAN Fall coin Show

PAN does not charge admission to enter our coin show. Many of the larger shows now have an admission fee. You can help us very quite a bit if you buy one or more of the drawing tickets as you register to come into the show. The costs associated with putting on this size event are very large. PAN does not have paid staff or administration fees. All of the money we raise goes directly back into promoting numismatics. There are expenses with bringing in guest speakers, KidZone prizes, journal expenses, that are not completely covered by dealer table fees. We rely and appreciate your support too!





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*Years*

**1986 - 2016**

**Book Signing Friday Oct 28th**  
**12th Chief Engraver of the U.S. Mint**  
*John Mercanti*  
**Designer of the Reverse**  
**American Silver Eagle Bullion Coin**



**PANeNEWS wins Outstanding Electronic Numismatic Publication award** We had a very nice surprise at the Summer ANA World's Fair of Money this past August. PAN President Tom Uram was on hand to receive the first place recognition certificate. This was a great honor for PAN. We hope to continue to publish our eNEWS with the same quality as we move into the future. Thank you to the ANA and the judges that viewed all the worthy electronic publications.





The Pennsylvania Association of Numismatists (PAN) is conducting an online auction that is live now. CoinZip.com is running the mechanics of the auction and donating their time to PAN. The 10% buyer's fee will all go directly to PAN. There is no seller's fee. The interest has been active with a lot of collectors. All of the lots are affordable collector type of numismatic items. The auction includes a wide variety of lots that have a broad appeal. New lots are placed weekly. Auction lots can be accessed on-line from the PAN website Auction Page or on the CoinZip.com website. Click the PAN Auctions Icon. [www.pancoins.org](http://www.pancoins.org) PAN invites you to have a look at the items in the auction. Lots will be set up for viewing at the PAN October 27<sup>th</sup> – 28<sup>th</sup> Fall Coin Show. The bidding ends at 5:00pm Friday October 28<sup>th</sup>. Winning lots will be mailed or available for pick up on Saturday October 29<sup>th</sup> to save shipping!

**Direct Link to PAN Auction:**

[http://www.go2coinauctions.com/Browse?Seller=PAN-Auctions&ViewStyle=grid&StatusFilter=active\\_only&ListingType=&SortFilterOptions=0](http://www.go2coinauctions.com/Browse?Seller=PAN-Auctions&ViewStyle=grid&StatusFilter=active_only&ListingType=&SortFilterOptions=0)



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# PAN LECTURE SERIES

## RARE COIN BASICS, WHERE TO START?



### Let's start at the beginning

What should I do first?  
How can you tell a good coin?  
What should I buy?  
Who should I buy from?  
What types of items should I buy?  
How do I sell my collection?  
What about coin grades?

Join us for a round table discussion about the beginning steps in numismatics. We can help you find the answers to your questions. Learn some of the basic knowledge to move you in the right direction to a successful and enjoyable experience. You do not have to have any knowledge in buying or selling coins to benefit from this relaxed round table format.

This is a free lecture without any obligation or pressure to buy or sell. It is solely based on the experiences of those that started like yourself and are willing to share knowledge.



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## RANDOM NOTES ABOUT THE PAN FALL COIN SHOW

**ANACS and SEGS** will both have tables at the show. Be sure to bring in some of your best coins to be authenticated and graded. This is always a must for gold coinage. Counterfeit gold is a major problem in the numismatic marketplace today.

The **PANKidZone** will have free PAN Logo **t-shirts** for all the kids. If you wear it or wear your own we will give you three PAN dollars to use in the auction. The kid's are one of our best PAN promoters and we appreciate that!

**Collector Exhibit Area** will have a seven case ANA award winning exhibit of all 30 years of the American Silver Eagle coins produced since the start of the program in 1986. Don't forget to get your free chance ticket for the Silver Eagle give away offered multiple times for all three show days. See Chairman Tom Corey for details and browse through the many exhibits and vote for your favorite!

The **Burns Numismatic Reference Library** will be set up in the back educational area of the show floor. The books are meant to be used only during the show and are not to be taken out of the area. This is a great spot to sit, relax, and read.

There will be a section in the back education area devoted to a **Numismatic Book Sale** of out of print numismatic books at very reasonable prices.

Four tables of **Numismatic Supplies** will be set up and run by Mike Juskewycz. All serious collectors need a good magnifier and proper inert holders. Mike has everything that you need.





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# Stack's Bowers